

WHAT'S



HOT



**LATEST NEWS
FROM AVRIO**

FIRST EDITION 2018



WELCOME

To our first edition of What's Hot for 2018 and a very Happy New Year to you all!

Introduction from the Chairman

We have a packed What's Hot so I will keep my introduction brief. As many of you are aware, unfortunately our General Secretariat Heather will be stepping down from her role as General Secretariat. I wish to personally thank Heather for all her hard work with Avrio over the past few years and I know you will join me in wishing her every success in the future. We have been interviewing candidates for the position of General Secretariat and I hope to be in touch with you soon with details of our final choice.

We enjoyed two very successful conferences in 2017 and 2018 promises more of the same. Please save the dates as published in this magazine and I will be in touch soon with more details of booking for Brighton where we will be hosted by Irwin Mitchell.

In the meantime, please keep providing your stories and updates to the General Secretariat (Heather will continue to work until the replacement is up and running) and I look forward to seeing many of you in Brighton in May.

*Regards
Philip*

SAVE THE DATES:

We are pleased to confirm that the venues have been booked for our forthcoming conferences for 2018:

Spring Conference:

Date: 25th-26th May 2018
Location: Brighton, England
Venue: Hilton Brighton Metropole

Autumn Conference:

Date: 14th-15th September 2018
Location: Fribourg, Switzerland
Venue: NH Hotels, Fribourg

AUTUMN CONFERENCE 2017, SOFIA, BULGARIA

Our Autumn conference in Sofia, Bulgaria was a great success on both the business and the social entertainment side.

Kostadin and his team secured an exceptionally high calibre of speakers throughout the two day conference in which we tackled the challenging topic of Chinese investment into Europe and Chinas One Belt Road Initiative as well as the effect of the Bulgarian Presidency of the Council of EU. After a heavy day of panel discussions and sessions, we enjoyed a wonderful meal and (for some) the experience of a Bulgarian night club.

The Saturday morning conference was a highly interactive and incredibly informative session, not allowing anyone to recover from the previous evenings festivities, advising all of us on how we can make the most of our social media platforms in both our individual law firms and for Avrio.

The walking tour of Sofia was very informative and great fun and the evening wound up with a dip into local food and dancing – a truly memorable and very enjoyable experience.

Thank you once again to Kostadin and his team for all the hard work that they put into making this conference a huge success.



ŽIVKOVIĆ SAMARDŽIĆ (SERBIA) SUPPORTS SOUTH CENTRAL VENTURES WITH THEIR NEW INVESTMENT IN SERBIA

Živković Samardžić, one of the Serbia's leading full-service independent law firms has continued to advise South Central Ventures (SCV) with their investments in the most promising tech startups in the Western Balkans region.

The firm has acted for SCV on its investment in CUBE Risk Management Solutions, a tech startup providing risk assessment, reporting and monitoring services, market analysis, competition and trade intelligence to companies operating on Serbian market, planning their expansion or investigating their competition's presence within the region. Previously, Živković Samardžić supported SCV with their investment in dryTools, startup operating in the software developing tooling sector and City Expert, an innovative, tech driven real estate sale and rental sector startup.

SCV manages the Enterprise Innovation Fund (ENIF), a venture capital fund focusing on highly specialised, innovative small and medium-sized enterprises in the Western Balkans. Investors into ENIF are the European Commission (EC), the European Investment Fund (EIF), the European Bank for Reconstruction and Development (EBRD), Kreditanstalt für Wiederaufbau (KfW) together with institutional and private investors from the Western Balkans. The EUR 40 million fund is dedicated primarily to early stage and growth investments, intended to fuel the international business expansion and growth.

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NEWS FROM EMO HEBERT, PARIS

Appointment of Maître Frédéric CANTON of Emo Hebert & Associés (France) approved and registered as a mediator

For several months, EMO HEBERT & Associés get involved in the field of mediation to offer a global response to the challenges of amicable dispute resolution. After undergoing specific training in this field, Maître Frédéric CANTON has qualified as a mediator and filed an application for accreditation with the Conseil National des Barreaux. Maître Frédéric CANTON has been approved and registered as a mediator on the yearbook of the National Center for Mediation of Lawyers (CNMA), by resolution of the Scientific Committee of the Conseil National des Barreaux, passed on Friday, October 13th 2017.

It should be recalled the new provisions of Article 6.3.1 of the National Internal Regulations of the profession of Lawyer, which now states that "The lawyer may receive justice missions. It can also be given a mission as a qualified professional, an arbitrator, an expert, a mediator (a quality that he can mention when he is listed by the CNMA), a collaborative lawyer, a liquidator or an executor".

To sum up, no lawyer can report the status of mediator, until he has been officially registered.

Thus, in order to carry out mediation entrusted to him, in any of the different fields of law, but more specifically in commercial and business law he practices, Maître Frédéric CANTON has been formally recognized by the institutions of the legal profession as fully qualified to perform these tasks. He may, for example, help companies of any size, traders, craftsmen, individuals and communities, in achieving a settlement through mediation. He may also be assigned as a mediator by the Ministry of Justice or a Mediation Center to be involved in a process of mandatory mediation. His name may be proposed by the parties concerned.

Mediation offers a range of advantages over traditional judicial remedies, in terms of time, flexibility, cost and sustainability of the negotiated solutions. Mediation is one of the fastest and most effective mode among the Alternative Modes of Dispute Resolution (MARL).

For further information, please contact :

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Collaboration between Saralis Avocats (Canada) and Rulkin and Partners (Belgium)

On October 16, 2017, Saralis Avocats (Canada) and Rulkin and Partners (Belgium) have joined

efforts to present a conference in Quebec City on the coming into effect of the Comprehensive Economical and Trade Agreement (CETA) between Canada and Europe.

Mr. Christian Saralis has exposed the evolution of the treaty and it's coming into effect as of September 21, 2017, with some precision on the business opportunities for Canadian companies

to expand their business in Europe.

Mr. Guy Rulkin has presented the merits and the novelties set forth by the new Belgian company law, its tax and legal innovation making Belgium a jurisdiction of choice for French-Canadian company to install in Europe.

The event was a success and brought attention from Canadian export businesses and government agencies. After the presentation, a special meeting with the Belgian délégué to Quebec City was planned and interesting discussions were exchanged.

SARALIS AVOCATS – CANADA

1. Expansion of the firm

We are proud to announce the expansion of our team, thus expanding the range of services we provide. Our boutique firm is now composed of 2 partners, 1 associate, a paralegal and 2 trainees.

Our fields of practice are focussed on business law, commercial & business litigation, intellectual property law and labour law.

Also, our offices have moved on the 3rd floor of the building we are occupying since 2008. This move was justified by larger office space to house our expanding team, better access to state of the art technology and a more modern and ergonomic design of the office space.

Presentation of our new members:

Maxime Guérin Esq. LL.B – Mr. Guérin has joined our firm as a partner. With a solid practice in labour law, his expertise completes our business law offering with expertise on labour and employment law.

Jessie McKinnon Esq. LL.B – Ms McKinnon is an associate with her practice mainly focussed at commercial and civil litigation along with intellectual property with a marked practice on entertainment law.

2. Our collaboration with other Avrio Advocati members

We are glad of the cooperation we had with some members of Avrio Advocati and we would like to thank them all for their confidence in our firm and their professionalism in supporting us. Here are some highlights:

Saralis Avocats collaborates with Manev & Partners (Bulgaria) regarding the registration of trademarks in Europe for a Canadian company.

Saralis Avocats collaborates with Thomas Eggar (England) regarding the registration of trademarks in Canada for an English company.

Saralis Avocats collaborates with Eimer Heuschmid Mehle (Germany) regarding the registration of a trademark in Canada for a German company.

Saralis Avocats collaborated with Ideact Avocats (France) on a legal matter involving a Canadian national who have been involved in civil litigation in France.

Kyjovsky, Blazek & Partners (Czech Republic) – referred a Czech colleague to Saralis Avocats for a will & probate case for a Czech national.

Kyjovsky, Blazek & Partners (Czech Republic) – referred a multinational company for IP (trademark) matters.

Boller Langhammer Schubert GmbH – referred an Austrian company in the negotiation and drafting of an important commercial contract with Bombardier in the context of the construction of a new rail line for the city of Edmonton.

Rulkin & Partners – some business strategy has been discussed to promote our firms services for Belgian and Canadian client since Quebec and Wallonia have some very interesting political, social and business links.

For further information please contact Christian Saralis at christian@sarailis.ca

EXPANSION OF DORFMEISTER & PARTNERS (SPAIN)



In June 2017, Dorfmeister & Partners opened a new office in Denia (Alicante) that covers the territory from Valencia to Murcia. They offer a legal and tax service for companies and private persons.

OUR SERVICES

Dorfmeister & Partners offer global coverage for corporate and individual clients' legal problems, ranging from corporate, tax and business-related issues to personal and informal matters.

We offer:

Individual consultation to identify their customer's needs exactly and provide tailor-made solutions.

International consultancy to support their clients in their international projects through experts in the field of law and business, consulting the different jurisdictions.

Comprehensive advisory service in all fields of law.

Further information of Dorfmeister & Partners services can be seen more in detail at web page: www.astriddorfmeister.com

Dorfmeister & Partners legal and tax assistance can be in different languages: English, Germany, Spanish and French.

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IT IS WITH REGRET



It is with great regret that I will be leaving Avrio Advocati after over two years in the position of General Secretariat.

I have thoroughly enjoyed the experience and especially getting to know many of you at our conferences.

When interviewed for the position of General Secretariat in June 2015, I was told that, as well as a great business platform, it is an incredibly close knit group of people who are friends both inside and outside of business.

This was evident from my very first conference in Lisbon, Portugal. I have loved every moment of my time in Avrio and I made many friends across the globe who I sincerely hope will keep in touch with me.

I am moving into a full time role as an in-house lawyer for a steel construction company. As a lawyer in private practice for over 20 years, I started with the company on a part time basis at the same time that I started with Avrio. I was unsure whether I would enjoy an in-house role however I have "grown" into the role at Severfield and when they asked if I could take on a full time position, it seemed too good an opportunity to let pass by.

I will miss the conferences and the fun that was had by all and I wish everyone a very successful and prosperous 2018 and I hope that our paths will cross again. If you wish to contact me in the future (and indeed have clients requiring steel superstructures!), my e mail address is heather.williams@severfield.com.

Heather