

QUEBEC



19 – 21 september 2019

QUEBEC - CANADA

AUTUMN
C o n f e r e n c e

QUEBEC CITY MARRIOTT
DOWNTOWN
850 Place d'Youville
Quebec, Canada
G1R3P6



Dear Avrio Advocati Members,

Avrio Advocati and **Mr. Christian Sarailis of Sarailis Avocats** cordially invite you to the Avrio Advocati **Autumn 2019 Conference** that will take place in the gorgeous **Quebec City on September 19 – 21**.

The conference will be held at the QUEBEC CITY MARRIOTT DOWNTOWN HOTEL.

The Hotel has offered us the following group rates for AVRIO ADVOCATI delegates:

ROOM TYPE	GROUP RATES including breakfast (plus taxes and gratuity)
Standard room – 1 king size bed	\$ 292 – 1 person *
Standard room – 2 queen size beds	\$ 335 – 2 persons *
Suite – 1 king size bed & 1 sofa bed	\$ 332 – 1 person * \$ 355 – 2 persons *

* The above rates are quoted in Canadian dollar per room per night, for single and double occupancy. The rates include high speed internet.

A charge of \$ 20 per additional person, plus \$ 23 for breakfast per night (maximum 4 people in the room). There is no charge for children under 18 sharing parents' room.

Rate is subject to applicable taxes in effect: 3.5% housing tax, 5%GST, 9.975 PST and gratuity for the breakfast.

Please make sure to book the room as soon as possible to avoid potential disappointment, as all of the unused rooms that we booked in block for our delegates will be cancelled automatically 60 days prior to arrival (**INDIVIDUAL BOOKINGS USING AVRIO ADVOCATI GROUP RATES WILL BE POSSIBLE ONLY UNTIL JULY 18**) due to the hotel's cancellation policy. As Quebec City is very busy at the time of the conference it might be difficult to find alternative accommodation at a convenient location on short notice.

PLEASE USE THE FOLLOWING LINK FOR YOUR ROOM RESERVATION:

<https://www.marriott.com/events/start.mi?id=1557763609413&key=GRP>

**** IMPORTANT INFORMATION ON THE AGENDA

Below you may find some very important information on our conference program that we kindly ask you to read carefully before planning your trip and booking your accommodation.

On Thursday evening we will have the Managing Partners' Forum.

This Managing Partners' Forum will be something special thanks to enthusiasm and creativity of our host Mr. Sarailis - the Managing Partners' Forum members will be guests of Mr. Sarailis in his private club - the GARNISON CLUB.

Managing Partners' Forum is envisaged to be the place where managing partners of Avrio Advocati member firms gather, share their experiences in managing law firms and discuss various issues concerning law firm management (ranging from day-to-day to strategical aspects of management). Having said that, I would kindly urge as much of you – senior partners of Avrio Advocati member firms - as practically possible to attend this conference and take an active participation in the continuing and open-ended brainstorming process that will most certainly work to the benefits of all involved, our network, our law firms and us as individuals. Almost needless to say – and this time junior or middle-level lawyers are very much welcome as always: however, this forum should be reserved for the more senior representation at the conference.



As always on Avrio Advocati conferences, Friday will be the main conference day, with a very impressive list of speakers. Just to give you a hint, thanks to the sterling work of our host, we will have Mr. Norman Bacal as the key speaker at the conference. Mr. Norman Bacal is the author of "Breakdown" - the best selling book on the rise and stunning collapse of the law firm Heenan Blaikie – Mr. Bacal was a founding partner of the said Toronto office back in 1989 that grew rapidly over 25 years and collapsed overnight. His Friday lecture is something that should be heard by all of us!

On Saturday, we will have a program exclusively dedicated to Avrio Advocati internal matters followed again by the Legal Sector Focus Groups. Positive feedback from the just completed Frankfurt conference and the ideas on how we should proceed with Legal Sector Focus Groups will most certainly be taken into consideration.

Detailed agenda with booking form for various social events will be circulated shortly!