



23 – 25 MAY 2019

**FRANKFURT am MAIN -
GERMANY**

SPRING
Conference

FLEMINGS SELECTION HOTEL
FRANKFURT CITY
Eschenheimer Tor 2
60318 Frankfurt/Main
Germany

Dear All

We are very much looking forward to seeing you all in the cosmopolitan city of Frankfurt am Main, a global hub for commerce and the European financial centre. Thank you to Stephan and Silvia and everyone involved at Dr. Bonn Und Kollegen for hosting the Spring 2019 conference which will be very impressive in terms of the formal business agenda but also entertaining.

As announced at Fribourg conference, this time we are starting with a formal program a day earlier.

On Thursday evening we will initiate the MANAGING PARTNERS' FORUM.

The Managing Partners' Forum is a place where managing and other senior partners of Avrio Advocati member firms can gather, share their experiences in managing their law firm and discuss various issues concerning law firm management (ranging from day-to-day issues, such as wellness and retention, to strategic aspects of management, whether to sell your firm or buy another firm). This meeting's theme will be "buying, selling or merging your own law firm". I would urge as many of the "guiding minds" of our member firms to attend this session and actively participate in this new initiative that will certainly work to the benefit of all involved, our network, our law firms and us as individuals.

As mentioned earlier, Frankfurt is the European financial centre. The headquarters of the European Central Bank are in Frankfurt. Thanks to the very impressive work of our host, Mr. Stephan Reimer, **on Friday morning we will have the guided tour through ECB**, followed by a presentation by ECB officials. Given the security requirements associated with such a visit, it is very important for all of you who wish to visit the ECB to confirm your attendance and provide required documents and information **at least two weeks before the visit**. Please bear in mind that the security rules are very strict and therefore those who fail to provide required information on time unfortunately will not be able to enter the ECB building. Formal registration and conference will start upon our return to the hotel, as indicated in the agenda below.

It is very important to point out that for our Friday conference our hosts have kindly invited representatives of consulates from a number of countries worldwide, including and jurisdictions where Avrio Advocati currently does not have presence, which will grant to all of us the opportunity to make some new important business contacts. Consuls Generals of Argentina, Bosnia and Herzegovina, Chile, Colombia, India, Indonesia and Thailand will present their legal system and investment opportunities in their respective countries. Consuls generals of Algeria, Bulgaria, Greece, Serbia and Ukraine are invited in the capacity of visitors.

On Saturday, our program will be dedicated to Avrio Advocati internal matters, including two new things: firstly, delegates will divide into **LEGAL SECTOR FOCUS GROUPS for a "show and tell" session** on getting to know what work we are all doing. The agenda of the session within each group meetings will be explicitly informal – delegates will explain to the rest of the group the work they do, whether there are interesting matters or cases they are involved in, and whether there are any legal and commercial developments in their jurisdictions that the rest of the group would benefit from hearing about. There will be no minutes, but each group

will be steered by a chair, who at the end of the session will give feed back verbally to the rest of the membership. The objective of this initiative is to improve our knowledge of what other delegates actually do – in time this should lead to the increase commercial activity among our membership, and have positive effects on the personal development of all of us.

The Legal Sectors we will start with are:

- Corporate / M&A / banking / finance
- Commercial / IP (contentious and non-contentious)
- Property / Construction
- Personal Injury / Professional Negligence
- Family / Public Law
- Employment / Immigration.

So that we can prepare properly for these sessions, **in your booking form we will ask you to inform us in which of the suggested focus groups you would like to participate to.**

Another novelty reserved for Saturday is also part of getting-to-know-your-fellow-member-better process: at this and each subsequent conference we will give three member firms the opportunity to remind members of what they do by making a **five minute presentation on their firms.** Ideally at each conference there will be a presentation by one larger firm, one medium size firm and one smaller firm. We would like to kindly ask you to inform us as soon as possible if you wish to have presentation of your law firm in Frankfurt. Please note that due to time constraint and need to be fair the opportunity to present shall be given on first-come, first-served basis.

As you will notice, the social agenda is fairly open. We did it intentionally, as Frankfurt is the metropolis that has so much to offer to its visitors, but also and because this time the formal agenda is rather busy, so we wanted to give you some more time to relax.

What follows is some information about how to get to the Hotel, the business and the social agenda. Most importantly, there is a form for you to complete in which you book attendance at the various events and pay in advance. I cannot emphasise enough how important it is that you pay in advance so that we avoid the need for cash accounting. At the end of the document you can find the form that you need to complete for the ECB visit and send it back to **info@avrioadvocati.com** as soon as possible.

We are looking forward to an informative and entertaining conference.



Kind regards
Philip Gilliland
Chairman

The Hotel is situated in the city centre of Frankfurt, directly at the Eschenheimer Tor. All of the city's hotspots can be reached easily on foot.

It is important to point out that the "Hauptwache" S-Bahn and U-Bahn train station is only about a three minute walk away from the Hotel.

For those of you coming by car, the hotel may provide underground parking (depending on availability). Please arrange with the Hotel directly.

For those arriving by plane, the easiest way is to take the local trains S8 or S9 (departing every 15 minutes) from the airport's train station (Frankfurt Main Flughafen Regionalbahnhof), ride 5 stops to Frankfurt Hauptwache and then walk 5 minutes to the hotel.

Those of you arriving by train at Frankfurt's Central Station (Hauptbahnhof) can either take any of the local trains S1, S3, S5, S6, S8, ride for just two stops to Frankfurt Hauptwache and then take the 5 minute walk to the hotel or simply walk all the way to the hotel (a 20 minute pleasant stroll throughout part of the old city).



Thursday Evening

For Thursday evening spaces have been booked at the cosy Greek restaurant "ARISTON". The restaurant is within walking distance from the hotel, but in case of bad weather or for those of you who would prefer to ride than to walk, taxi can be arranged. You will order and pay yourself for whatever you eat and drink. The food in this restaurant is indeed excellent and we encourage all of you to join us!

You can find some further information about the restaurant on the website: <https://www.ariston-restaurant.de>



Friday Evening

19H00 - 22H00

Friday dinner will take place in Restaurant in the Flemings Selection Hotel.

The Hotel offered us all inclusive offer that would enable our guests to enjoy seasonal delicacies, but would also secure that our guest will not finish their dinner feeling thirsty: thanks to the constant flow of drinks provided by 3 hours long drinks flat rate for Fleming's red and white wines, beer, soft drinks and coffees. If our dinner is still in full swing, the hotel offered us possibility to simply extend the fun for an additional price of EUR 12 per person. Vegetarian option will also be available.

PRICE: EUR 65 P.P



Saturday Afternoon

16H30 to 18H00

Facultative guided sightseeing tour of Frankfurt City.

Cost: EUR 10 P.P

Saturday Evening

For Saturday evening we booked places in Italian restaurant "Tridico" with indeed exquisite food and relaxed atmosphere. You can find detail information on their website: <https://www.ristorante-tridico.de>

In order to provide us with the best service possible, the restaurant prepared three menu options to chose from: meat, fish and vegetarian (please indicate selected menu in the booking form).

Menu

Antipasti della casa

*served in etageres and plates in the middle of the table tavolata style

Main Course to choose:

1. Saltimbocca vom kalb/Veal saltimbocca
or
2. Lupo di mare (Oven beaked sea bass)
or
3. Tortelloni alle noci (Filled Pasta in a walnut cream sauce)

Dolci della casa

White and red wine, soft-drinks, beers, water, coffee are included in the price.

Cost: EUR 55 P.P



AVRIO ADVOCATI SPRING CONFERENCE
23rd - 25th MAY 2019
FRANKFURT- GERMANY

THURSDAY 23 MAY 2019

14H30 - 18H00 Avrio Board meeting

18H30 - 20H00 Managing Partners' Forum - Buying, selling and merging your own law firm

20H15 Gathering in the hotel lobby and walk to the restaurant (15 min walk)

20h30 - 21H00 Dinner at Greek restaurant "ARISTON"



FRIDAY 24 MAY 2019

09H00 - 12H00	ECB Visit
12H00 - 13H30	Lunch for Board Members
13H30 - 14H00	Conference registration at the Hotel
14H00	Conference commences
14H00 - 14H10	Philip Gilliland, Chairman - Introduction to the Conference
14H10 - 14H20	Introduction to the Conference by the host Stephan Reimer
14H20 - 14H50	Mr. Uwe Becker, Deputy Major and Town Treasurer; Frankfurt Municipality
14H50 - 15H30	Presentation of Mr. Paolo Corradino, ECB, Deputy Director General “The European Banking system: strengths and challenges”
15H30 - 15H45	Coffee & Networking
15H45 - 16H15	Dr. Felix Bergmeister, Judge at the District Court Frankfurt “Introduction of the District Court Frankfurt”
16H15 - 17H45	General Consuls’ Panel - Consuls General of Argentina, Bosnia and Herzegovina, Chile, Colombia, India, Indonesia and Thailand will guide us through Legal System and Investment Opportunities in their respective countries
17H45 - 17H55	Questions & Answers
17H55 - 18H00	Wrap up and instructions for social agenda
18H00 - 18:30	Free time
18:30 - 19:00	Assemble at the reception
19H00 - 22H00	Dinner at the Flemings Selection Hotel Restaurant



SATURDAY 25 MAY 2019

- 09H30 - 10H15** Guy Rulkin – Treasurer:
Introduction to the day
Avrio Advocati internal matters
- 10H15 - 10H25** Presentation of Avrio Advocati member firm – Mr. Juan Carlos Urquidi
Fell from Urquidi Abogados, Chile
- 10H25 - 10H35** Presentation of Avrio Advocati member firm – Mr. Thomas Boller from
BLS Attorneys at Law, Austria
- 10H35 - 10H45** Presentation of Avrio Advocati member firm – Mr. Bruce Bowden from
Leech Tishman, USA
- 10H45 - 11H00** Coffee & Networking
- 11H00 - 12H15** Legal Sector Focus Group Meetings
- 12H15 - 12H30** Chairs of Focus Group Meetings report on discussion
- 12H30 - 12H40** Stephan Reimer – wrap up and instruction on social program for
Saturday
- 12H40 - 19H00** Free – Enjoy the opportunities Frankfurt is offering yourselves (except
for those interested for the sightseeing tour)
- 16H30 - 18H00** Guided sightseeing tour of Frankfurt City
- 19H00 - 19H30** Assemble in the reception and taxi ride to the restaurant
- 19H30 - 23H00** Dinner at the Italian restaurant “TRIDICO”



Booking **FORM**

AVRIO ADVOCATI SPRING CONFERENCE - FRANKFURT - 23 - 25 MAY 2019

LAW FIRM:

DELEGATE NAME:

MAIN AREA OF PRACTICE:
(FOR EXAMPLE - DISPUTE RESOLUTION, COMMERCIAL TRADE ETC...)

SPOUSE/PARTNER NAME (IF ACCOMPANIED):
(IF YOU ARE NOT BEING ACCOMPANIED, PLEASE ALSO STATE THIS ABOVE)

ACCOMMODATION IN FRANKFURT:

DATE AND TIME OF ARRIVAL:

DATE AND TIME OF DEPARTURE:

CONTACT CELLPHONE NUMBER:

	ATTENDEE NAME	ATTENDEE NAME	TOTAL COST	DIETARY REQUIREMENTS (insert quantity for each selection)
THURSDAY EVENING at ARISTON			(N/A)	(N/A)
FRIDAY EVENING DINNER at Flemings Selection Hotel Lux Restaurant				
SATURDAY SIGHTSEEING				(N/A)
SATURDAY DINNER AT TRIDICO				Please choose one menu option: a) Meat menu; b) Fish menu; c) Vegetarian menu
TOTAL AMOUNT DUE				

Please transfer the total amount due and owing to the following bank account:
ING Marnix (Brussels, Belgium) / IBAN: BE92 3630 6995 4723 / SWIFT: BBRU BE BB

I hereby confirm that in returning this Booking Form I have transferred the requisite funds to the above bank account and understand that this payment is non-refundable.

Signed: Date:

PLEASE RETURN THIS BOOKING FORM AS SOON AS POSSIBLE TO INFO@AVRIOADVOCATI.COM AND MAKE PAYMENT TO THE BANK ACCOUNT SIMULTANEOUSLY. WHEN MAKING PAYMENT, PLEASE STATE IN THE PAYMENT TRANSFER FORM "PAYMENT IN RESPECT OF SOCIAL EVENTS FOR FRANKFURT CONFERENCE FROM"

PLEASE NOTE THAT IF FOR VALID REASONS TRANSFER OF THE MONIES INTO AVRIO BANK ACCOUNT CANNOT BE MADE, PLEASE RETURN THE BOOKING FORM AS NORMAL AND PAY THE AMOUNT TO MARINA WHEN REGISTERING FOR THE CONFERENCE IN FRANKFURT. THE AMOUNT SHOULD BE IN EUROS AND IN A SEALED ENVELOPE BEARING YOUR NAME AND THE LIST OF SOCIAL EVENTS WHICH YOU ARE ATTENDING.

PLEASE COMPLETE THIS FORM IF YOU WISH TO ATTEND MANAGING PARTNERS FORUM and return this form to info@avrioadvocati.com:

ATTENDEE NAME	NAME OF LAW FIRM	TITLE IN THE LAW FIRM

Legal Sector **FOCUS GROUPS**

PLEASE INDICATE WHICH OF THE SUGGESTED LEGAL SECTOR FOCUS GROUP(S) YOU WISH TO ATTEND and return this form to info@avrioadvocati.com.

NAME OF THE ATTENDEE: _____

Corporate / M&A / banking / finance	
Commercial / IP (contentious and non-contentious)	
Property / Construction	
Personal Injury / Professional Negligence	
Family / Public Law	
Employment / Immigration	



DOCUMENTS AND DATA REQUIRED

Given the security requirements associated with the ECB visit, it is very important for all of you who wish to visit the ECB to confirm your attendance and provide required documents and information as soon as possible, but not later than Tuesday May 7 by 14H00.

Following information is minimum required by the ECB, and you need to deliver these information to Marina before the aforesaid date via e mail:

- First and last name (exactly as written in your passport)
- Date of birth
- Organisation / Name of the firm
- Email address

****** Please bear in mind that you need to present your passport at the entrance of ECB premises**